1.	I. Seafood, Inc.						
			Production	n Budget			
		Fo	or the First Qua	rter of the Year			
	Sales	200,000	240,000	220,000) 660,000		
	Desired ending inventory	84,000	77,000	70,000) 70,000		
	Total needs	284,000	317,000	290,000	730,000		
	Less: Beginning inventory	36,000	84,000	77,000	36,000		
	Units produced	<u>248,000</u>	<u>233,000</u>	<u>213,000</u>	<u>694,000</u>		
2		Seafood Inc					
		Dire	ect Materials P	urchases Budge	et		
		211	For January a	nd February			
			i or buildury u	ilu i cordury			
	Cans:						
		January	Februa	ary	Total		
	Production	248,00	00 2	233,000	481,000		
	\times 1 can	<u>× 1</u>	×	<u>1</u> ×	<u> </u>		
	Cans for production	248,00	00 2	233,000	481,000		
	Desired ending inventory	46,60	00	42,600	42,600		
	Total needs	294,60	00 2	275,600	523,600		
	Less: Beginning inventory	49,60	00	46,600	49,600		
	Cans purchased	245,00	<u>)0</u> 2	<u> </u>	474,000		
	Shrimp:						
	January <u>February</u> Total						
	Production	248,00	00 2	233,000	481,000		
	\times 4 ounces	× 4	×	<u>4</u> ×	4		
	Ounces for production	992,00	00 9	932,000	1,924,000		
	Desired ending inventory	186,40	00	170,400	170,400		
	Total needs	1,17	78,400	1,102,400	2,094,400		
	Less: Beginning inventory	198,40	001	186,400	198,400		

Ounces purchased 980,000 916,000 1,896,000

Esercizio 6

Jimison, Inc. Production Budget For the First Quarter 20XX

	JanuaryFebruary	March	Total	_
Sales	150,000	200,000	220,000	570,000
Desired ending inventory	30,000	33,000	30,000	30,000
Total needs	180,000	233,000	250,000	600,000
Less: Beginning inventory	12,000	30,000	33,000	12,000
Units to be produced	168,000	203,000	217,000	588,000

Esercizio 7

		Direct For M	Lester Compa Materials Purch Iarch, April, and	any nases Budget May 20XX		
	Mai	rch A	.pril N	Aay	Total	
Units to be produced Direct materials per unit		5,000	25,000	35,000	65,000	
(yards) Production needs Desired ending inventory	<u>×</u>	25 125,000 ×	<u>25</u> 625,000 ×	<u>25</u> 875,000 ×	<u>25</u> 1,625,000	

(yards)	125,000	175,000	30,000	30,000
Total needs	250,000	800,000	905,000	1,655,000
Less: Beginning inventory	25,000	125,000	175,000	25,000
Direct materials to be				
purchased (yards)	225,000	675,000	730,000	1,630,000
Cost per yard	× \$0.17	× \$0.17 ×	\$0.17 ×	\$0.17
Total purchase cost	<u>\$ 38,250</u>	<u>\$114,750</u>	<u>\$124,100 </u>	277,100

Norton, Inc. Sales Budget For the Coming Year						
Model	Units	Price	Total Sales			
LB-1	50,400	\$29.00	\$1,461,600			
LB-2	19,800	15.00	297,000			
WE-6	25,200	10.40	262,080			
WE-7	17,820	10.00	178,200			
WE-8*	9,600	22.00	211,200			
WE-9*	4,000	26.00	104,000			
Total			\$2,514,080			

*Recall that WE-8 and WE-9 sales from last year were only from the last quarter. Current year sales are estimated to be four times those amounts.

Esercizio 9

1.

Janzen, Inc.

Schedule of Cash Receipts

For July

Payments on account:

From May credit sales:			
	(0.15 × \$220,000)	\$ 33,000	
From June credit sales:			
	(0.60 × \$230,000)	138,000	
From July credit sales:			
	(0.20 × \$210,000)	42,000	
Less: July cash discount			
	(0.02 × \$42,000)	<u>(840</u>)	
Cash receipts		<u>\$212,160</u>	
Janzen, In	nc.		
	Schedule of Cash Receipts		
	For August		
Payments on account:			
From June credit sales:	(0.15 × ¢220.000)	¢ 24,500	
	(0.15 × \$230,000)	\$ 34,500	
From July credit sales:		12(000	
	$(0.60 \times \$210,000)$	126,000	
From August credit sales:			
	(0.20 × \$250,000)	50,000	
Less: August cash discount $(0.02 \times \$50,000) \dots$		(1,000)	
Cash receipts		<u>\$209,500</u>	

2.

1.	Cash Budget
	For June
	Beginning cash balance

		25,000
May credit sales (\$35,000 × 30%)		10,500
April credit sales*		3,788
Total cash available	\$	55,118
Less disbursements:		
Inventory purchases:		
Current month ($$65,000 \times 75\% \times 20\%$)	\$	9,750
Prior month ($$50,000 \times 75\% \times 80\%$)		30,000
Salaries and wages	8,700	
Rent		1,340
Taxes		5,500
		55,290
Excess of cash available over needs	<u>\$</u>	(172)
$*$25,000 \times 15\% = $3,750$		
$3,750 \times 0.01 = 38$		

- \$3,750 + \$38 = \$3,788
- 2. Yes, the business does show a negative cash balance for the month of June. A negative budgeted cash balance is unacceptable. The easiest way to deal with it would be for the owner to consider taking less cash salary.

1.

Woodruff Manufacturing

a. Schedule 1: Sales Budget

	Jai	nuary	Feb	oruary	Ν	/larch		Total
Units		40,000)	50,00	0	60,00	0	150,000
Selling price	×	\$180	×	\$180	×	\$180	×	\$180
Sales		<u>\$7,200</u>	,000	<u>\$9,00</u>	0,000	<u>\$10,80</u>	0,000	<u>\$27,000,000</u>

b. Schedule 2: Production Budget

	<u>January</u>	<u>February</u>	March	Total
Sales (Schedule 1)	40,000	50,000	60,000	150,000
Desired ending inventory	40,000	48,000	48,000	48,000
Total needs	80,000	98,000	108,000	198,000
Less: Beginning inventory	32,000	40,000	48,000	32,000
Units to be produced	<u>48,000</u>	<u>58,000</u>	60,000	<u>166,000</u>

c. Schedule 3: Direct Materials Purchases Budget

		January	February		March		Total	
	Met	al <u>Com</u>	ponents	Metal Co	mponents	Metal <u>C</u>	omponents	Metal Components
Units to be produced (Schedule 2)		48,000	48,000	58,000	58,000	60,00	0 60,000	166,000 166,000
ner unit	×	10 ×	6 ×	10 ×	6 ×	10	× 6×	10 × 6
Production needs 996.000		480,000	288,000	580,000	348,000	600,00	0 360,000	1,660,000
Desired ending								
inventory 180,000		250,000	15	0,000 30	00,000 18	80,000	300,000 1	80,000 300,000
Total needs 1,176,000		730,000	438,000	880,000	528,000	900,00	0 540,000	1,960,000
Less: Beginning inventory 120,000		200,000	12	0,000 25	50,000 1:	50,000	300,000	80,000 200,000
Direct materials to be purchased 1,056,000		530,000	318,000	630,000	378,000	600,00	0 360,000	1,760,000
Cost per unit Total cost <u>\$2,112,000</u>	×	<u>\$8</u> × <u>\$4,240,00</u>	<u>\$2</u> × 00\$636,000	<u>\$8</u> × <u>\$5,040</u> ,	<u>\$2</u> 000\$756,000	<u>\$8</u> <u>\$4,80</u>	× <u>\$2</u> × 0,000\$720,000	<u>\$8</u> × \$2 <u>\$14,080,000</u>